FLYHT Aerospace Solutions Ltd. Leading Provider of Real-Time Aircraft Data Streaming Technology

Management
Thomas R. Schmutz
Chief Executive Officer
Alana Forbes
Chief Financial Officer
Derek Graham
Chief Technical Officer
Matieu Plamondon
Chief Operating Officer
Jeffrey Rex
VP, Sales and Marketing

Board of Directors
Barry Eccleston
Bill Tempany, Chairman
Douglas Martin
Jack Olcott
Mark Rosenker
Mary McMillan
Mike Brown
Nina Jonsson
Paul Takalo

Investor Relations
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Share Price
As of October 7, 2019 (CAD)

<table>
<thead>
<tr>
<th>Share Price</th>
<th>$1.39</th>
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</thead>
<tbody>
<tr>
<td>Market Cap</td>
<td>$28,744,932</td>
</tr>
<tr>
<td>25 Week Range</td>
<td>$0.94-1.90</td>
</tr>
<tr>
<td>Shares Outstanding</td>
<td>21,265,854</td>
</tr>
<tr>
<td>Debt</td>
<td>$4.7M</td>
</tr>
<tr>
<td>Average Daily Volume</td>
<td>13,630</td>
</tr>
<tr>
<td>Insider Ownership</td>
<td>5.0%</td>
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How We Do It
The Automated Flight Information Reporting System (AFIRS™)
- Iridium-based SATCOM device installed on the aircraft
- AFIRS connects to numerous aircraft systems
- AFIRS software acquires and transmit aircraft data in real time
- Data is processed and distributed to the customer using FLYHT’s ground server network called UpTime™

Data-based services include:
- Enhanced global flight tracking
- Event triggered flight data recorder (FDR) streaming
- Two-way text messages (iPad, MCDU)
- Real-time proactive aircraft health monitoring solutions
- Fuel management
- Real-time weather observations

Expansion of Satellite Communications in Aircraft
- Regulatory requirements*
- 1.5 Million oceanic flights/yr
- More aircraft that travel beyond VHF coverage
- Industry taking first steps toward satcom replacement of HF
- No longer necessary to invest in terrestrial infrastructure

Commercial Aircraft Growing -5%
- Doubling of worldwide fleet size in 20 years
- New carriers in China, India, AsiaPac, Eurasia
- China largest market by 2037 with 450 airports
- Strength of single-aisle aircraft and city to city routes
- Aircraft innovation

Connected Aircraft creates Opportunity for Operational Improvements
- Real-time connection via higher bandwidth systems
- Revolutionizing Air Traffic Control
- AOC efficiencies & environmental benefits
- SaaS services continue to emerge as benefits are established
- Digitally enabled aircraft in 2018 -4% and in 2037- 80%

Industry Drivers

* Related to compliance with new regulatory requirements for aircraft installation of new satellite communications systems.

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Core Products

- **Iridium SATCOM**
- **FLYHTVoice**
- **FLYHTMail**
- **ACARS over Iridium**

Where FLYHT Competes

- Basic Product Offering
- Unique, Value-Added Services FLYHT Upsells (SaaS)

- Saves aircraft operators money
- Streamlines their operations
- Enhances operational safety

Annual Revenues Other Income

- **Hardware**
  - 2018: $6,800,000
  - 2017: $13,694,888

- **SaaS**
  - 2018: $10,400,000
  - 2017: $17,554,357

- **Licensing**
  - 2018: $15,451,566

- **Technical Services**
  - 2018: $15,451,566

Investment Highlights

- **Licensing Arrangement with OEM at ~90% Margins**
  - Factory options on Airbus A320, A330 and Bombardier CRJ

- **Regulatory Requirements Driving Global Growth**
  - Major growth of sales from China

- **20-year Proven Track Record**
  - 3+ million flight hours, 80+ customers, and 2,200+ shipments worldwide

- **Robust SaaS revenue at ~70-85% Gross Margins**
  - Sustaining ~$60M sales backlog

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2018 information reflects the adoption of IFRS15 as at January 1, 2018. Under the transition method chosen for application of IFRS15, comparative 2017 information has been restated.